



MOTION OF THE MAYOR AND COUNCIL 2026-35

A motion of the Mayor and Council of the Town of Berlin AUTHORIZING PAYMENT TO L3HARRIS NOT TO EXCEED \$19,813.50 FOR EMERGENCY PREPAREDNESS RADIOS.

This payment will be expensed as part of the Capital Outlay Equipment Fund for Administration (01-5100-5255).

APPROVED this ____ day of _____, 2026, by the Council of the Town of Berlin, Maryland, by the vote as indicated below:

Name	Counted toward Quorum			Recused	Absent
	Aye	No	Abstain		
Dean Burrell, VP					
Steve Green					
Jay Knerr					
Shaneka Nichols					
Jack Orris					
<i>Voting Tally</i>					

Dean Burrell, Sr. Vice President of the Council

Approved this ____ day of _____, 2026, by the Mayor of the Town of Berlin.

Zack Tyndall, Mayor, President of the Council

Attest: _____
Mary Bohlen, Town Administrator



L3Harris Technologies, Inc.
 Public Safety and Professional Communications
 221 Jefferson Ridge Parkway
 Lynchburg, Virginia 24501
 Phone: 1-800-368-3277
 Fax: 321-409-4393

Quote Name: Worcester Co_XL185P_SIT 1334629_06052026

Robert Rhode
 Electronic Services Specialist II Subscriber Technician
 Worcester County Emergency Services
 Worcester County Government Radio Shop
 100 Belt Street
 Snow Hill, MD 21863
 Office-410-632-3080 EXT 1515 | Cell 443-783-3627
 rrhode@worcestermd.gov

Date: 6/5/2026 **Valid for 30 days**
 Sales POC: Jim Magee
 Area Sales Manager
 Jim.magee@L3Harris.com
 Mobile 609-841-4090

L3Harris' Internal Use Only	
Quote by:	J. Knox
CRM #	
CCC Case #	INC-000388869

Item	Part Number	Description	Qty	List Price	Discount	Sale Price	Extended Sale Price
XL-185 Portable							
1	XS-PFS2M-NA	PORTABLE,XL-185P,7/8,FKP,BLK,NRB,NA	5	\$ 2,750.00	26%	\$ 2,035.00	\$ 10,175.00
2	XS-PL9F	FEATURE, P25C FALLBACK/MS FAILSOFT	5	\$ 300.00	26%	\$ 222.00	\$ 1,110.00
3	XS-PL5K	FEATURE,PROFILE OTAP OVER-THE-AIR PRGM	5	\$ 395.00	26%	\$ 292.30	\$ 1,461.50
4	XS-FW2X	OPERATION,LOAD NIFOG PERSONALITY	5	\$ 0.01	100%	\$ -	\$ -
5	XS-PL5L	FEATURE,P25 OTAR(OVER-THE-AIR-REKEYING)	5	\$ 700.00	26%	\$ 518.00	\$ 2,590.00
6	XS-PL4F	FEATURE,P25 PHASE 2 TDMA	5	\$ 275.00	26%	\$ 203.50	\$ 1,017.50
7	XS-PL6B	FEATURE, ADVANCED SAFETY	5	\$ 200.00	26%	\$ 148.00	\$ 740.00
8	XS-PL8Y	FEATURE, ENCRYPTION LITE	5	\$ 0.01	100%	\$ -	\$ -
9	XS-PKG8F	FEATURE,256-AES,64-DES ENCRYPTION	5	\$ 785.00	26%	\$ 580.90	\$ 2,904.50
10	XS-LLA	FEATURE,LINK LAYER AUTHENTICATION	5	\$ 140.00	26%	\$ 103.60	\$ 518.00
11	XS-PKGPT	FEATURE PACKAGE,P25 TRUNKING	5	\$ 1,800.00	26%	\$ 1,332.00	\$ 6,660.00
12	XS-PL4L	FEATURE, SINGLE BAND 7/800	5	\$ 0.01	100%	\$ -	\$ -
13	XS-PA4K	BATTERY,LI-ION,HI-CAPACITY,4800MAH	5	\$ 250.00	26%	\$ 185.00	\$ 925.00
14	XS-NC8D	ANTENNA,WHIP,1/2 WAVE 762-870MHZ	5	\$ 60.00	26%	\$ 44.40	\$ 222.00
15	XS-ZN7V	COVER,SIDE CONNECTOR,XL-185P	5	\$ 6.00	26%	\$ 4.44	\$ 22.20
16	XS-HC3L	BELT CLIP,METAL	5	\$ 35.00	26%	\$ 25.90	\$ 129.50
17	YZ-SP2X	Customer Loyalty Discount	5	\$ (2,231.84)	0%	\$ (2,231.84)	\$ (11,159.20)
Subtotal							\$ 17,316.00
Optional: Single Bay + Charger and 500F Speaker Mic							
18	XS-AE2W	SPEAKER MIC, 500F, XL-185P	5	\$ 425.00	26%	\$ 314.50	\$ 1,572.50
19	XS-CH6F	CHARGER, SINGLE BAY +	5	\$ 250.00	26%	\$ 185.00	\$ 925.00
Subtotal							\$ 2,497.50

Lead time is subject to material availability at time of order

Total Sale Price (EXCLUDING OPTIONS) \$17,316.00
Total Sale Price (INCLUDING OPTIONS) \$19,813.50

Terms and Conditions:

- Acceptance of this quote in the form of an order released to L3Harris constitutes acceptance of L3Harris Technologies Standard Terms of Sale. The most current version of L3Harris Technologies Standard Terms and Conditions of Sale (available at <https://www.l3harris.com/all-capabilities/pspc-customer-care>) are incorporated herein by reference.
- This document contains L3Harris Technologies proprietary information. All information provided shall not be disclosed nor duplicated for any purpose other than to evaluate this proposal. No further disclosure, reproduction, or use of any part thereof may be made except with L3Harris Technologies' prior written approval.
- Pricing does not include installation, programming, taxes or shipping (If applicable), unless otherwise noted.
- Please note that due to transportation regulations all Li-Ion batteries can take up to twelve (12) weeks for delivery. For specifics, please reference the IATA regulations, which may be found online at: <http://www.iata.org/lithiumbatteries>
- These items/technical data are controlled by the United States government and cannot be exported from the United States or shared with a Foreign National without prior approval from the United States government. Delivery is dependent on receipt of an export license, when applicable.
- Storing battery packs is not recommended because the chemicals in the battery degrade over time and this affects the functionality of the battery. Batteries that have been stored for longer than their warranty period (12 months) may become non-functional and will not be covered under L3Harris battery warranty.
- Also reference SIT# 1334629 | State of MD Radio 2025 Radio Special Pricing Rework (24CS04677)

Purchase Order requirements:

Purchase Order issued to L3Harris Technologies - PSPC - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501
 The Purchase Order should include the following references:

Must include Quote Name and Date. If applicable, include MBP#.

All orders must contain valid model number, quantity, and price for each item.

Confidential, Proprietary, & Competition Sensitive



L3Harris Technologies, Inc.
 Public Safety and Professional Communications
 221 Jefferson Ridge Parkway
 Lynchburg, Virginia 24501
 Phone: 1-800-368-3277
 Fax: 321-409-4393

Robert Rhode
 Electronic Services Specialist II Subscriber Technician
 Worcester County Emergency Services
 Worcester County Government Radio Shop
 100 Belt Street
 Snow Hill, MD 21863
 Office-410-632-3080 EXT 1515 | Cell 443-783-3627
 rrrhode@worcestermd.gov

Date: 6/5/2026 **Valid for 30 days**
 Sales POC: Jim Magee
 Area Sales Manager
 Jim.magee@L3Harris.com
 Mobile 609-841-4090

L3Harris' Internal Use Only	
Quote by:	J. Knox
CRM #	
CCC Case #	INC-000388869

Item	Part Number	Description	Qty	List Price	Discount	Sale Price	Extended Sale Price
------	-------------	-------------	-----	------------	----------	------------	---------------------

Frequencies must be supplied with order if applicable.

Requested Delivery Date; If related to **Grant Funding**, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.

Shipping will default to Best Way ground, unless otherwise specific. Special shipping/delivery instructions (ex. Delivery lift gate required?) must be noted if applicable. Non Standard packing will be billed to the customer.

Bill to and Ship to addresses along with contact information must be included. Provide customer account number if readily available.

L3Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.